



EMPOWER

People drive business success

Today's businesses face unique challenges. To overcome these challenges you need to equip your people with the information and tools they need to streamline processes, strengthen relationships with customers, improve cash flow, and exceed their individual goals. The right business solution offers role-based access to real-time data — centralized information your people can access from any location at any time. Microsoft Dynamics [™] helps you respond rapidly to the changing demands of your business, providing you with more complete insight across your organization, so you and your people can make timely and informed decisions with increased confidence.



RESULTS



Enable confident decision making

Successful businesses are constantly analyzing their processes to determine what they can do better. First they recognize the challenge. Then they find a solution — Microsoft Dynamics solutions for financial management can help you turn your challenges into profits.

Spot trends and gain insight into your business activities by accessing up-to-date financial information.

- Help ensure data accuracy, eliminate redundant entry, and reduce the time spent on month-end closing.
- Know exactly what's happening with your projects in real time with access to critical cost, budget analysis, and scheduling information.
- Gain a more accurate view of cash flow.

Make better business decisions by capturing and analyzing the financial information you need with flexible, integrated capabilities that let you harness your accounting processes to meet the way you do business.

- Minimize transcription and data entry errors.
- Accurately identify revenues and expenses.
- Balance customer demands with cost pressures.

Meet business objectives and gain competitive advantage with budgeting and planning capabilities that allow you to plan more effectively and respond quickly to changing business needs.

- Reduce the time needed to create reports.
- Analyze data and identify trends.
- Help prevent unauthorized access to sensitive information.
- Track fierce and emerging competition.
- Help ensure your processes adhere to regulatory compliance requirements.

Help improve your cash flow and reduce bad debt expense with the clear, customizable information views and automated bad debt management tools.

- Follow up on credit issues.
- Reduce collection time.
- Maintain appropriate collection efforts and customer relationships.

“Our business has grown significantly since the 2001 implementation, but we’re now doing a better job collecting cash. That’s one of the great benefits we’ve had. It’s working very well.”

– Steve Pelletier
Controller
EXFIF Worldwide, Inc

Fuel your business productivity

REDUCE DUPLICATION OF EFFORT AND STREAMLINE TASKS

Microsoft Dynamics helps fuel the productivity of your business by automating your businesscritical operations and adapting to fit into your type of business ensuring the most relevant insight.

Customize quickly

Get up and running smoothly. Meet a wide range of business needs by easily establishing custom charts of accounts, customer and vendor information, payroll specifications, currency conversion rates, and multiple books for one or more companies.

Reduce workload and improve accuracy

Unleash productivity by automating routine tasks and calculations, helping to reduce workload and improve accuracy, speed closing times, improve capture and collection of billable transactions, and optimize cash flow.

Get your people and your systems working more efficiently

Help ensure peak efficiency, eliminate manual tasks and redundant data entry, and keep crucial information at your fingertips with comprehensive integration and electronic data interchange (EDI). Deliver key business processes and information to employees, customers, and vendor partners wherever they may work.

ALLOW YOUR PEOPLE TO BUILD ON THE SKILLS THEY ALREADY HAVE

Built to work with Microsoft technologies, Microsoft Dynamics works like other Microsoft products you and your people are familiar with, helping reduce the time required to learn how to use it, and freeing up time to focus on what matters most.

Work with familiar software

Give your people a business application they already know. The Microsoft Dynamics interface maps to the look and feel of Microsoft Office™ applications like Outlook®, so it’s familiar and easy to use.

Empower your people to grow your business

Help decrease wasted time and increase productivity. Unique role-based design lets employees focus on their key responsibilities. Rich reporting and analysis capabilities, and Web-based delivery of applications and information enable your people to drive your business success whether in the office or in the field.

MAKE MORE INFORMED DECISIONS

Microsoft Dynamics helps you respond rapidly to the changing demands of your business, providing you with more complete insight across your organization so you and your people can make timely and informed decisions with increased confidence.

Increase the flow of information

Financial and payroll information flows freely across your Microsoft Dynamics solution and across industry-standard reporting and analysis tools, helping you to manage every area of your business with confidence.

Plan for the future with confidence

Track performance across your business, analyze successes, and set a course for future growth with a variety of flexible options for presenting information — including summaries, reports, and presentation displays — the way you want it.



INSIGHT

MAXIMIZE YOUR INVESTMENT

Microsoft Dynamics works the way your current technology works so it fits into your systems, helping to maximize your investment in Microsoft technology.

Get your people up to speed quickly

Ensure greater value for your technology dollar by maximizing your current investments in Microsoft technology. With Microsoft Dynamics, you can get your people up and running quickly and easily.

Integrate with existing systems

Free your people to concentrate on your business, not on your IT systems. System flexibility, customization tools, and security features that integrate with existing Microsoft security features give you the ability to adapt the system to meet changing business needs with minimal cost.

Back your investment with the largest community of partners, developers, and support professionals

Back your investment with an extended community of partners, developers and support professionals. Microsoft and Microsoft Certified Partners are experts — not only in advanced technology, but also in the local business customers and requirements of the markets they serve. Together we implement and support solutions and companion products to fit your needs. Because we share our company's commitment to lasting customer relationships, we'll be right there to help ensure your software keeps in step with your changing needs.

INTEGRATED

Microsoft Dynamics is a line of integrated, adaptable business management solutions that enables you and your people to make business decisions with greater confidence. Microsoft Dynamics works like and with familiar Microsoft software, automating and streamlining financial, customer relationship and supply chain processes in a way that helps you drive business success.

More information about Microsoft Dynamics can be found at <http://www.microsoft.com/dynamics>

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Microsoft

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